

Message Text

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PAGE 01 ISTANB 02612 230801Z
ACTION EUR-12

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INFO SECSTATE WASHDC 286

UNCLAS ISTANBUL 2612

E.O. 11652: N/A
TAGS: BEXP, TU
SUBJ: ADS - BIO CATALYTIC CORP., SCOTTSDALE, ARIZONA 85251

REF: FORM CD 144, 7/6/78

FOLLOWING TWO FIRMS HAVE BEEN CONTACTED INDIVIDUALLY AND THEY HAVE
EXPRESSED INTEREST IN REPRESENTING BIO CATALYTIC CORP.

1. KORUMA TARIM ILACLARI A.S.
DURSUN HAN KAT 5-6
SALIPAZARI, ISTANBUL
ATTN.: CEVDET SEVINTUNA, ASST. GENERAL MANAGER
PHONE: 499 150
CABLE: KORUMA - ISTANBUL
TELEX: 22692 KORU TR

LARGE AND LONG ESTABLISHED FIRM IS MANUFACTURER OF AGRICULTURAL
AND HOUSEHOLD PESTICIDES, CHEMICALS AND VETERINARY PRODUCTS.
HEAD OFFICE LOCATED IN ISTANBUL, PESTICIDES AND CHEMICAL PRODUCTS
MANUFACTURING FACILITIES AT KARTAL AND DERINCE, AND EMPLOYS 718.
REGISTERED CAPITAL REPORTED AT TL 105 MILLION (TL 25 EQUAL \$1), NET
WORTH \$7.2 MILLION (TL 180 MILLION) AND 1977 SALES \$25.5 MILLION
(TL 638.5 MILLION). SALES ARE MADE THROUGH 11 BRANCH OFFICES
MAINTAINED AT KEY TURKISH CITIES. BANKS GIVE FIRM A GOOD CREDIT
RATING.

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PAGE 02 ISTANB 02612 230801Z

2. BAYKIM KIMYA SANAYI VE TICARET A.S.
DOLMABAHCE CAD. - AK IS HANI (NO. 51)
BESIKTAS, ISTANBUL
ATT.\$ AZIZ TRANRISEVER, GENERAL COORDINATOR
PHONE: 613052
CABLE: SANBAYKIM - ISTANBUL.

MEDIUM SIZE FIRM IS IMPORTER AND DISTRIBUTOR OF AGRICULTURAL AND HOUSEHOLD INSECTICIDES, MANUFACTURER OF LIQUID FERTILIZERS AND PERFORMED OF DISINFECTING AND EXTERMINATING SERVICES. FIRM EMPLOYS 120 AND MAINTAINS REGIONAL DISTRIBUTORS IN SEVEN MAJOR TURKISH CITIES. REGISTERED AND PAID UP CAPITAL REPORTED AT TL 6 MILLION (TL 25 EQUAL \$1), NET WORTH \$600,000 (TL 15 MILLION) AND 1977 SALES \$4.8 MILLION (TL 120 MILLION). BANKS GIVE FIRM A GOOD CREDIT RATING.

BIO CATALYTIC CORP. IS ALSO SUGGESTED TO WRITE DIRECTLY TO THE FOLLOWING PRP SOECTIVE GOVERNMENT SECTOR AGENCIES WHICH ARE IMPORTERS AND DISTRIBUTORS OF AGRICULTURAL PESTICIDES:

1. GIDA TARIM VE HAYVANCILIK BAKANLIGI
TURKIYE ZIRAI DONATIM KURUMU GENEL MUDURLUGU
ANKARA
(TURKISH AGRICULTURAL EQUIPMENT ASSOCIATION)

2. SANAYI VE TEKNOLOJI BAKANLIGI
TURKIYE SEKER FABRIKALARI A.S.
ANKARA
(TURKISH SUGAR MANUFACTURING CORP.)
HOUGHTON

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NNN

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